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MARKET UPDATE

* Statistics from London St. Thomas Real Estate Board (Nov 2019)

"2019 proved to be not only a solid year for real estate in the London-St Thomas area, but also the third best year for sales activity since the Association began tracking its performance back in 1978."

– LSTAR President

WOW! What a year...

2019 residential transactions recorded via MLS® to 10,125

We are Passionate about OUR Community!

Upcoming London Events

Feb 1-2	Lifestyle Home Show - Western Fair District
Feb 8	Blue Rodeo - Bud Garden
Feb 20-23	Disney on Ice - Bud Garden
March 3-5	Riverdance - Bud Garden
March 18	Jeff Dunham - Bud Garden
March 21	Kane Brown - Bud Garden
March 25	Chad Brownlee/Lauren Alaina - Bud Garden

Be Our Guest

By: Sarah Vander Vloet

As I prepare this newsletter, we anticipate the arrival of not one, but two houseguests. We enjoy having company spend the

night and have recently purchased new pillows, duvet, duvet cover and décor for our guest room. It all started when I saw this BE OUR GUEST pillow at HomeSense. I also, loved the idea of this cart with fresh towels, your homes wifi code, some snack and personal items for your guests to use. Take a look in your guest



room to see if there's anything you can add to it to make your guest room more comfortable. Perhaps you could add a mirror, clock, an extra blanket or pillows, some guest slippers, a phone charger, or a box of tissues.

REALestate with Sarah Vander Vloet

By: Sarah VanderVloet

Just for Laughs

Q: How do real estate agents greet each other?

A: "House it going?"



VALENTINE'S DAY
trail mix



I have just released the first segment in a video series where I am getting REAL about Real Estate. In this first video, I share some funny and some rather scary stories about Real Estate and Animals. Over the years of showing and selling homes, Mike and I have had so many animal encounters, animal experiences and even animals included in the sale of the property, that we thought it would be fun to share them all with you. This series can be found on our YouTube Channel www.youtube.com/leadinglondon or by visiting facebook.com/leadingldn



If you have something that you want us to get REAL about when it comes to Real Estate please send us a message. We would love to hear to hear your ideas and look forward to sharing these segments with you all.

February

- ☐ PINK FLORAL ARRANGEMENT
- ☐ VALENTINE HOME DECOR
- ☐ VALENTINE MANI & PEDI
- ☐ HOMEMADE SOUP DAY FEB 4TH
- ☐ BUBBLE GUM DAY FEB 5TH
- ☐ THE SUPERBOWL FEB 7TH
- ☐ SEND VALENTINES
- ☐ LIGHT SWEET CANDLES
- ☐ HOST A CUPID'S TEA
- ☐ BAKE A SWEET TREAT
- ☐ MARDI GRAS FEB 9TH
- ☐ ASH WEDNESDAY FEB 10TH
- ☐ HOST A VALENTINE MOVIE NIGHT
- ☐ VALENTINE BUBBLE BATHS
- ☐ ENJOY HEART-SHAPED DONUTS
- ☐ VALENTINE'S DAY FEB 14TH
- ☐ ACTS OF KINDNESS DAY FEB 17TH
- ☐ FAIRY TALE DAY FEB 26TH

