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MARKET UPDATE

* Statistics from London St. Thomas Real Estate Board (June 2019)

"For the London and St Thomas Association of REALTORS® (LSTAR) last month was the August with the third highest volume of residential sales in the last decade. 917 homes exchanged hands in the Association's jurisdiction - just four less than in August 2018".

– LSTAR President

August 2019 – Average Sale Price

Area	August Average Sale Price
Elgin County	\$363,749
London	\$415,808
Middlesex County	\$496,101
St. Thomas	\$342,134
Strathroy	\$402,360
LSTAR	\$413,010

We are Passionate about OUR Community!

Upcoming London Events

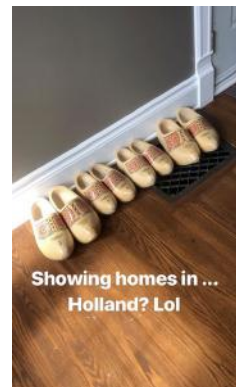
Oct 3	Dean Brody & Dallas Smith - Bud Garden
Oct 5-6	Comic Con - London Convention Centre
Oct 12	Rumours of Fleetwood Mac - Bud Garden
Oct 30	Rock the Rink - Bud Garden
Nov 9	Vegfest - Agriplex
Nov 9	Jersey Boys - Bud Garden
Nov 14	Dr Phil - Bud Garden
Nov 16	London Tequila Fest - Bud Garden

Things you see when Showing Homes

By Sarah VanderVloet

We love our jobs and enjoy touring homes with our buyers, eliminating one by one until that one place is selected. Sometimes we are inspired by the décor or love a feature of a home or or wowed by a unique layout.

Sometimes we see funny or odd things and like to share them with you. Here are a few that have stood out over the past few months.



When we came across the condom machine we couldn't resist taking a photo. (yes 1+1=3) This was found in a games room of a home we showed. We loved the wood shoes

found lined up against the wall in a country home we showed a few months back. The sign with the plants made us actually laugh out loud and who can resist taking a poll when it comes to a glitter toilet seat or this out of the box thinking when it comes to door paint. We hope you enjoy the glimpse into some of the things we see each day while showing homes.



Just for Laughs

What do you call a
detective who is also a
real estate agent?

Sherlock Homes

5 Things YOUR Home Needs in The Fall

By: Sarah VanderVloet

1 – **Fall Scented Candles**; Last week while wandering at Bath & Body Works, I HAD to buy a few seasonal candles. My picks were pumpkin pecan waffle, harvest gathering and vanilla pumpkin marshmallow! All smell amazing!

2- **Warm throw blankets**; Check Marshalls and Homesense for a new throw for your sofa or bed. While showing a house this week, we saw three hooks along the wall by the fireplace used for hanging a blanket on – how brilliant!

3 – **David's Tea**; Visit davidstea.com or the store in Masonville Mall – I recommend "forever nuts" or any of the chai teas!

4 – **Pumpkins**; Nothing feels like fall more than decorating with Pumpkins. Place them on your porch or front stairs or use them as flower holder for decorative mums. Try chalkboard paint and chalk for a fun way to share a greeting with guests or the menu for thanksgiving dinner.

Dining Table Centre Piece; Now that the ol' slow cooker is coming back out of the cupboard we tend to sit down and enjoy those comfort foods we all love in the fall. Having an autumn themed centerpiece will add warm and colour to your home. A simple bowl of gourds or an arrangement of dogwood branches can be a simple yet pretty arrangement.



HAPPY THANKSGIVING!

~ Mike & Sarah